



Join Our Team!

Next Gen SASH Broker

POSITION DESCRIPTION: In summary, the role of Next Gen Real Estate Broker will be helping clients buy and sell residential properties. You will be the face of our company while working as an independent contractor providing exceptional real estate services and outstanding results from Start to Sold.

This includes but it is not limited to:

- Meet with clients to discuss their real estate needs and preferences
- Research and analyze real estate market trends to provide accurate property valuations
- Promote and market properties to potential buyers through various channels such as social media, online advertisements, and open houses
- Act as an intermediary between buyers and sellers, negotiating terms and conditions of property transactions
- Provide guidance and advice to clients regarding property purchase and/or sale
- Prepare and execute contracts related to the listing and/or purchase and sale of real estate
- Coordinate property inspections and appraisals, and ensure that all necessary repairs are completed prior to closing
- Maintain up-to-date knowledge of real estate laws, regulations, and industry developments
- Marketing and networking to build and maintain positive relationships with clients, colleagues, and other industry professionals

The attributes, skills, and experience we are looking for:

Excellent interpersonal communication skills both verbal and written • **Innate initiative and drive** to problem solve, complete tasks, and expand their knowledge & skill set • **Disciplined** in their time management, reliability, organization, and attention to detail • **Integrity** through ethics, trustworthiness, and standard of work produced • **Passion** for real estate, customer service, and working in a team environment • **Accountability** to teammates, clients, other real estate professionals • **Resiliency and a positive attitude** in even the toughest situations or difficult days • **Technologically savvy** with an ability to acclimate to new systems and softwares with ease • **Superb driving skills** and a reliable car/SUV/truck • **Experience in customer facing roles**, retail, or sales • **Real estate license** in Washington State or real estate license pending passing exam

Contact us to take the first steps: joinus@sashrealty.com | 206-501-4375 | sashrealty.com